NORSEMAN
DEFENSE TECHNOLOGIES

NORSEMAN, INC. · SMALL BUSINESS

Capability Statement

Norseman is an enterprise technology integrator. For thirty four years we have designed, delivered, and supported IT infrastructure, cybersecurity, and engineering in high consequence environments, including the Department of War (DoW) and the Intelligence Community.

CORE COMPETENCIES

Infrastructure Modernization. Data center, compute, storage and network, modernized in place without taking the operation offline.

Cyber Resilience and Zero Trust. Zero trust architecture, identity, post quantum cryptography, detection and response, and compliance (CMMC, NIST, FedRAMP) that keep you operating under attack.

DevSecOps and Platform Engineering. Software factories, secure pipelines and infrastructure as code that move code to production faster, with the evidence to prove it is safe.

Applied AI and Data. Practical AI and the data platforms beneath it, put to work on a problem you can name, on data you control.

Service Management and Automation. ServiceNow and enterprise service management, workflow automation and AI assisted service desks that take the manual work out of running IT.

Cloud and Edge. GovCloud and Azure Government, multi cloud operations and FedRAMP support, plus Odin's Edge for sites where the cloud or WAN is slow, costly, risky or absent.

DIFFERENTIATORS

- Needs-First Engineering: designs built around your need, your environment, and your current investments, with new technology chosen last and on merit.
- EARS, how we work. Engage, Assess, Respond, Support: we listen first, and every engagement follows the same four steps.
- Certified: ISO 9001:2015 Quality Management; ISO/IEC 20000-1:2018 IT Service Management; ISO/IEC 27001:2022 Information Security Management.
- CMMC Level 2: Compliant
- Cleared personnel supporting IL4, IL5, and classified environments.
- 300+ OEM partners, sourced and supported by one team.
- Odin's Edge, our autonomous edge AI platform for disconnected and austere sites.
- 13,000 sq ft warehouse and integration lab for equipment staging, asset tagging, and logistics management, with an Executive Briefing Center, in Annapolis Junction, MD.

CONTRACT VEHICLES

Vehicle	Contract number
Elastic ESI (DoD ESI)	NNG15SC83B
GitLab ESI (DoD ESI)	NNG15SC83B
Greenbush (Southeast Kansas Education Service Center)	27.3 ESC-TECHSOLUTIONS2027
GSA MAS (GSA)	GS-35F-334DA
ITES-4H (U.S. Army CHESS)	W519TC25DA067
JFrog ESI (DoD ESI)	NNG15SC83B
MDA SHIELD (Missile Defense Agency)	HQ085926DF932
Palo Alto ESI (DoD ESI)	NNG15SC83B
SEWP V (NASA)	NNG15SC83B (Group C)
SEWP VI (NASA)	80TECH26D0154 (Category A)
TIPS (Region 8 Education Service Center)	260105

COMPANY DATA

CAGE 0WNZ6
UEI G8LCAVK5AVW7
Size Small Business
SAM.gov View registration

NAICS CODES

541519 Other Computer Related Services **(primary)**
541512 Computer Systems Design Services
541511 Custom Computer Programming Services
541513 Computer Facilities Management Services
518210 Computing Infrastructure, Data Processing, and Web Hosting

POINT OF CONTACT

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